



(<https://electricmiles.com>)

UK's used EV market hits new highs, and what this means for Installers



Anirudha(<https://electricmiles.com/author/autofocuss/>)

November 14, 2025(<https://electricmiles.com/2025/11/14/>)

News (<https://electricmiles.com/category/news/>), News (<https://electricmiles.com/category/news-2/>)



The UK's EV landscape is shifting faster than ever. With the used EV market reaching a record 4% share of all used car sales in Q3 2025, demand is clearly accelerating, not just for electric vehicles, but for the infrastructure that supports them.

This growth opens a massive opportunity for EV charger installers, especially as more households and businesses transition from petrol/diesel to electric. But with rising demand comes a need for smarter, simpler installation pathways.

At Electric Miles, we've been closely tracking these market shifts to understand what drivers really want and why installers need to stay ahead.

Why the surge in used EVs matters

The used EV boom is driven by three key trends:

1. More affordability → More first-time buyers

With prices dropping across pre-owned EV models, the entry barrier is lower. A new demographic, young families, first-time EV owners, and budget-conscious buyers are rapidly coming in.

2. These buyers *need* home and workplace charging

A majority of used EV owners don't have bundled charging solutions. They rely directly on independent installers to help them get set up quickly and safely.

3. Charger compatibility matters more than ever

Used EV owners often worry about:

- Which chargers will work with their car,
- Future-proofing for upgrades, and
- Finding trustworthy installers.

Installers who can guide them confidently instantly stand out.

Where Installers can win big right now

This shift creates a clear path for installer growth:

Growing demand for cost-effective home chargers

Owners of used EVs are highly motivated to install reliable chargers, not necessarily the most expensive ones, but the most compatible and future-ready.

Commercial locations are catching up

Small businesses, retail stores, cafés, and hospitality venues are adopting EV chargers to attract customers, especially as more EV drivers enter the market.

Faster turnaround expectations

Customers now want:

- Next-day installation slots,
- Simple “no confusion” buying journey,
- Verified hardware, and
- Easy maintenance support.

Installers who can deliver speed + clarity will dominate.

How Electric Miles helps Installers capture this demand

Electric Miles supports installers with tools and services designed to make EV charger deployment seamless:

Verified charger brands your customers can trust

Every charger listed through our partner ecosystem is vetted for quality and reliability, including warranties and tech support.

Smart charging software built in

Our intelligent platform makes chargers:

- Easier to manage,
- Easier to support remotely, and
- More efficient for end users.

High-quality leads driven from rapidly growing EV markets

The rise of used EVs directly increases demand for installer services. We channel that demand to our certified partners.

Full installation support workflow

From customer onboarding to compatibility checks to scheduling we smoothen the entire process for you.

The market is growing and Installers are the backbone

With the used EV market hitting new highs and adoption expanding across cities and towns, the real winners will be installers who can adapt quickly and deliver high-quality charging solutions with confidence.

Electric Miles is committed to helping you stay ahead, with better tools, better visibility, and a smarter way to serve EV owners.

Installers, join our Partner Program today and start tapping into this rising EV demand, visit: [Electric Miles \(https://electricmiles.com/installer-partner-programme/\)](https://electricmiles.com/installer-partner-programme/)

Ready to Electrify Smarter?

We provide everything you need – from certified chargers and top-tier installers to cutting-edge software that reduces energy costs and boosts performance. Book a call with our team to see how Electric Miles can transform your EV charging operations.

[Book a Call](#)



SMART ENERGY MANAGEMENT

Product Guides

Electric Miles Guide(<https://electricmiles.com/wp-content/uploads/2025/07/Normal-EM-Guide.pdf>)

Installer Miles Guide(<https://electricmiles.com/wp-content/uploads/2025/07/Normal-IM-Guide-.pdf>)

Solution for Business(<https://electricmiles.com/wp-content/uploads/2025/07/Solution-for-Business.pdf>)

Contact Us

For Sales & Accounts

sales@electricmiles.com(<mailto:sales@electricmiles.com>)

For Support

support@electricmiles.com(<mailto:support@electricmiles.com>)

Visit Us

167-169 Great Portland Street, 5th Floor,
London, W1W 5PF
Company No. 10975715

Electric Miles Inc.
2261 Market Street STE 85412 San Francisco, CA 94114

(htt
ps://
x.co

Terms and Conditions (<https://electricmiles.com/terms/>) | Privacy Policy
(<https://electricmiles.com/privacy/>)

Copyright © 2026 Electric Miles – All Rights Reserved

(htt
ps://
ww
w.fa
ceb
ook.
co
m/E

m/E
lect
ric
mile
s1?
t=u
Wle
Rc
O|_

(htt
ps://
ww
w.in
sta
gra
m.c
om/